



Your leading Swiss personnel service provider in healthcare

We repeatedly find that our clients lose suitable candidates because the interviews were not conducted professionally enough. We therefore combined our decade-long interview experience with the feedback we received from our candidates after interviews with clients and put together a half-day interview training for managers. Of course the training will be adapted to the specific needs of your company.



1. Introduction

- Everyone introduces themselves to the group as they would introduce themselves to a candidate
- Presentation of the company and the job position



2. Interview procedure and interview process

- Working with target profiles and checklists
- Creation of a comforting interview atmosphere
- Listening exercise



3. The most important interview questions

- Selection of 80 tried and tested interview questions:
 - Education / study
 - Curriculum vitae / change of employer
 - New position
 - Personality / potential
 - Leadership
 - Critical questions
 - Query of position-relevant problem solutions (critical incidents)
 - Dealing with candidates' own questions
- Professional questioning technique: STAR (Situation-Task-Action-Result)



4. Interview training with video feedback

- Your interviewers experience themselves



5. Interview closure with candidates

Company specific interview training : CHF 3'000 (½ day with a maximum of 8 persons).

Your Coach - Certified Psychologist Birgit Troschel

After studying psychology, I worked in Frankfurt as a management consultant at the audit and accounting firm Arthur Andersen LLP for 10 years. Since 2002 I have been working for Stettler Consulting AG and am responsible for the areas of coaching, training and diagnostics. In 2008 I made partner and became a member of the management board.

For reference information, we are happy to put you in touch with long-standing clients. We look forward to accompany you and your team on the road to success!

